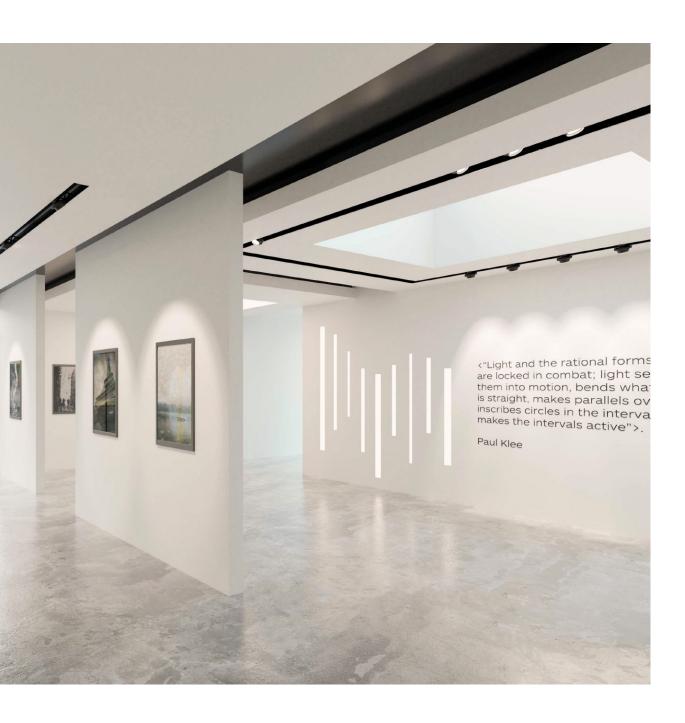


THE COMPANY THE BRAND

Illuminate your thinking, Illuminate your world





Contents

- 4 COMPANY OVERVIEW
- 6 ATTENTION TO DETAIL
- 8 BRANDS AND SOLUTIONS
- 24 LIGHTING SOLUTIONS

COMPANY **OVERVIEW**

THE FOS WAY

4

FOS Lighting is a solutions driven innovative lighting and controls business using in-house experience and engineering coupled with manufacturing facilities in Australia. Working closely with key account customers, its project lighting solutions business is based on innovative lighting concepts using leading edge technology to generate new levels of impact in both design and function.

FOS Lighting is highly regarded in the market for its knowledge of the lighting industry, this is made possible with its committed and amazingly highly talented and motivated team members that continuously strive to provide the highest quality of product and service in the Australian and New Zealand market.



THE FOS EXPERIENCE

FOS Lighting has an experienced engineering and design team who understands the architectural landscape of the lighting sectors and its clients, while a dedicated manufacturing team brings cutting edge solutions to market. With quality and experience, FOS Lighting manufactures and distributes a complete selection of quality luminaires and lighting control systems of the following sectors:

- Office & Communication
- Science & Education
- Art & Culture
- Industry & Engineering
- Transport & Environment
- Adverse & Custodial
- Living & Lifestyle

- Retail & Presentation
- Care & Health
- Leisure & Entertainment
- Sports & Recreation
- Experience & Advertising
- Urban & Architecture
- Wellness & Hospitality



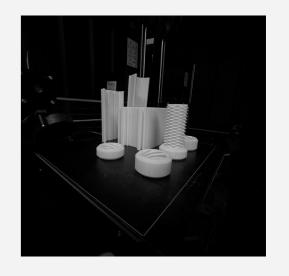
THE FOS QUALITY

FOS Lighting is a proud manufacturer and exclusive distributor of cutting-edge lighting luminaires within Australia and New Zealand. With our integrated distribution and manufacturing facilities in Melbourne and Brisbane, we can provide a lighting solution from concept to delivery. FOS Lighting is known for its outstanding workmanship, quality and getting the job done and its International ISO 9001:2015 accreditation is testament to this.



FOS - WE DELIVER

FOS Lighting is dedicated at achieving the desired lighting solution for all lighting requirements. The combination of our experienced research and development teams leveraging the power of the latest technology in 3D modeling programs and reliable delivery of materials from our trusted and dependable suppliers allow us to meet client expectations and deliver on time.



ATTENTION TO DETAIL

PROFESSIONAL SECTOR

6

Working closely with key account customers, its project lighting solutions business is based on innovative lighting concepts using leading edge technology to generate new levels of impact in both design and function.

ENVIRONMENT

When designing luminaires at FOS Lighting, we look after the community and the environment with a consideration on circular economy.

LIGHTING SOLUTION

We have a comprehensive portfolio of products, which are engineered to meet both client and industry specifications in a variety of project application.











RESOURCES & TECHNOLOGY

Our inhouse team of experienced lighting designers and engineers leverage the power of the latest innovative technology to provide state of the art and groundbreaking lighting solutions.

VALUE

At FOS Lighting, we consider the quality, engineering value and innovations when it comes to a design, so each client is provided with a high-quality lighting solution.

CUSTOMER SERVICE

We are dedicated to providing responsive support, technical assistance & services via our local and international team.

BRANDS & SOLUTIONS



































































ENHANCING THE LINEAR LIGHTING GAME

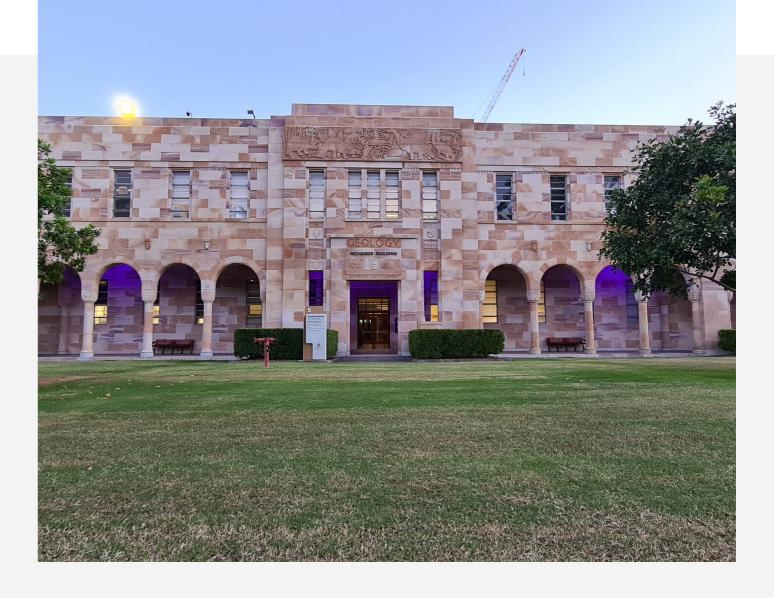
The VEKTA product range consists of 5 families, the VEKTA Micro, VEKTA Macro, VEKTA Recessed, VEKTA Curved and VEKTA Flex. The full VEKTA product range can be manufactured in an array of custom colours, built with a variety of optics and light outputs, and installed in several different methods. With variety and customisation integrated into the family, there is a VEKTA profile for any project or environment. Further enhancing the linear light experience, profiles can be built in custom angles and shapes to enhance the aesthetics of the environment.











FREND LIGHTING

CHANGING OLD TO NEW

FREND Lighting is an Australian based lighting manufacturer, which has been operating within Brisbane for the past 25 years. FREND Lighting has an extensive product range of locally manufactured products, as well as the capabilities of designing bespoke lighting solutions and retrofitting products.







WHERE ELEGANCE MEETS POWER

Megabay is a premier Australian manufacturer of LED Luminaires at the forefront of innovation. Luminaires are designed with acclaimed architects, lighting designers and engineers to provide efficient, elegant, and reliable luminaires.











TURNING THE CORNER ON LINEAR LIGHTING

 $\label{thm:local_equation} \mbox{Hawko is an Australian based linear lighting manufacturer, supplying commercial, industrial \& \mbox{\cite{Masseq}}$ architectural lighting solutions for both interior and exterior environments. With a wide range of profiles and configurations at hand, as well as a vast amount of projects under their belt, Hawko can provide the illumination needed to meet intricate and detailed architectural visions







LOCAL INGENUITY BROUGHT TO LIGHT

Klik Systems have an in-house lighting laboratory, for our clients this means true custom specification in colour temperature, colour rendering, lumen output, digital control and methods of mounting, all luminaires of any length to 1.0 mm increments, tested.

The impressive new KLIK Systems range of minimalist linear LED architectural product, matches aesthetics with functionality providing designers with flexibility for both internal and external applications thanks to the AKWA option.









FORMALIGHTING

FUNCTIONAL AND INNOVATIVE SOLUTIONS

Formalighting has over 50 years experience dedicated to design, manufacturing, and application of functional, innovative, and orientated solutions within the architectural lighting sector. With their passion of Italian lighting design embedded into their process and their ISO certified factory, formalighting manufactures fittings which are simple to operate and install without losing quality.

Forma's multi-award-wining MOTOLUX range of motorized architectural lighting blends a minimalist aesthetic with Italian design and revolutionary functionality.



JSB

FLEXIBILITY AND EFFICIENCY

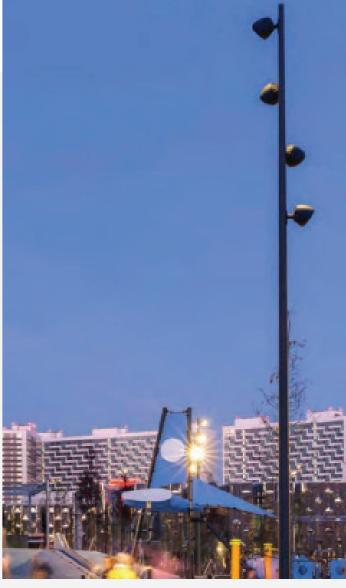
JSB supply affordable lighting essentials for fast delivery, high performance, quality design and modern aesthetics. The range is updated regularly to meet the ever-changing demands of the lighting market.











ECLATEC

OPTIMUM LIGHTING FOR EXTERIOR SPACES

ECLATEC is a French lighting manufacturer specialising in urban luminaires and street lighting with a focus on quality. ECLATEC is renowned for precision assembly and superior finishing. The team actively contributes to technical progress in the lighting market, focusing on upgradeable and interchangeable modules, while maintaining attractive solutions for urban environments





SECURLITE

LIGHTING FOR THE HARSHEST CONDITIONS

Securlite specialises in lighting solutions that stand up to the toughest of natural and man-made conditions, including exceptional resistance to impact and vandalism. Securlite supplies long-life products, reducing maintenance and replacement, while the choice of diffusers and light sources allow for maximum safety, efficiency, optimum control and reduced glare.









ECOPOINT

SUSTAINABLE SOLUTIONS

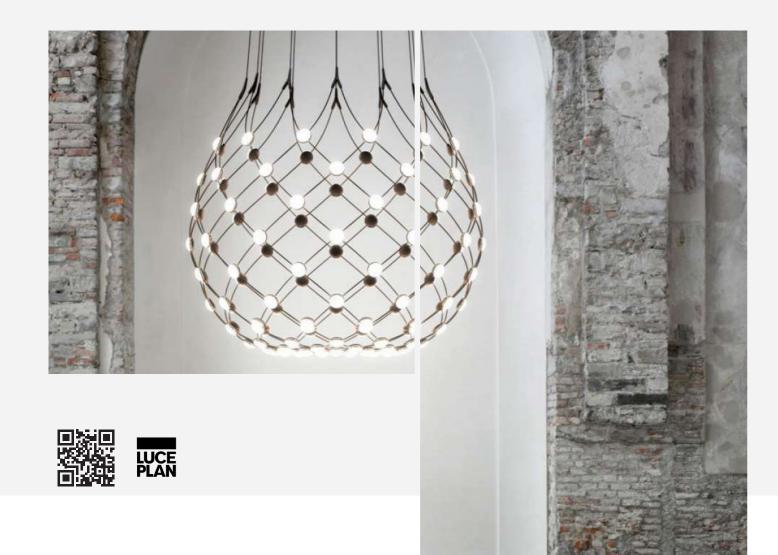
Ecopoint was founded in 2008 and is now a family of dedicated lighting enthusiasts specialising in specification, design, procurement, and supply of sustainable LED lighting solutions. Ecopoint services the Australian and New Zealand lighting market with its evergrowing portfolio of energy efficient and cost-effective solutions.





PRODUCTS FOUNDED ON RESEARCH AND INNOVATION

Luceplan offers an extensive, versatile range of Italian-made lighting fixtures, following high standards of performance and aesthetics. Luceplan fittings are based on a refined process of research and innovation, achieving a perfect synthesis of beauty, functional quality, and sustainability.





LJUSDESIGN

SPECIALTY, GALLERY & MUSEUM LIGHTING

Ljusdesign is a Swedish LED lighting company specialising in lighting solutions for museums, galleries, and exhibitions. With a team of highly skilled lighting engineers and designers, LJUS focus on quality and precision, using sustainable materials to produce repairable products that last

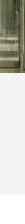


AQUA CREATIONS

WHERE LIGHTING GOES BEYOND FUNCTION

Aqua Creations was founded in 1992 and has been developing unique handcrafted luminaires. The developed forms are inspired by the organic shapes and forms found within nature. Aqua Creations designs combine technology and master craftsmanship; offering custom and bespoke, handcrafted luminaires tailored to individual project needs and specifications.









YOUNGKONG

WHERE ELEGANCE MEETS EFFICIENCY

Established in 1984, YOUNGKONG started their lighting business by supplying interior luminaires to the market, manufacturing high-quality customer-oriented products. Based on over 30 year of luminaires production, YOUNGKONG delivers energy efficient luminaires, freed from light pollution. With their passion and creativity for light, highly efficient luminaires which meet the specifications of the demanding lighting field.







PIXON TECHNOLOGY

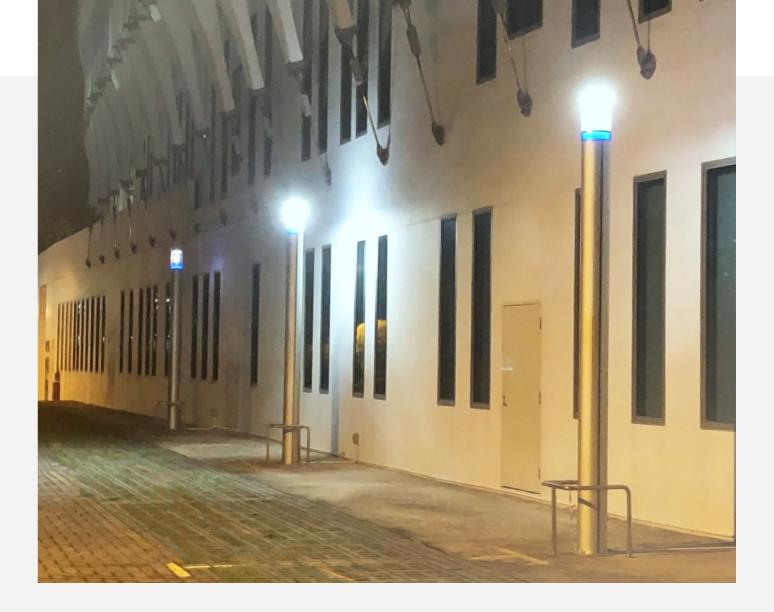
WHERE IMAGINATION EXCEEDS

Pixon Technology creates intoxicating LED Displays from floor to ceiling. Pixon Technology offers the comprehensive capabilities and deep industry knowledge necessary to help best select, specify, procure, project manage, deliver and enjoy your LED Displays project.









I-CORE

"The infrastructure of smart cities"

THE FUTURE OF SMART CITIES

iCore is an award winning Singapore based manufacturer of future-proof Smart City Infrastructure solutions. The platform is focused on designing and integrating the most advanced technologies and is entirely brand agnostic. Providing an integrated, attractive range of options to host all IoT devices in both a street pole and urban pole versions that can be customised to client specifications.





Lighting Solutions

LIGHTING FOR EVERY APPLICATION

FOS Lighting proudly represents a range of established brands, offering a wide product portfolio servicing Office & Communication, Retail & Presentation, Hospitality & Wellness, Education & Science, Urban & Architectural, Health & Care, Living & Lifestyle, Art & Culture, Industrial & Engineering, Sports & Recreational, Adverse & Environment, Advertising & Experience and Controls & Management. Our consultative approach to lighting design enables us to supply and advise on quality luminaires, addressing the project-specific constraints of the market, performance, aesthetics, and cost.





Office & Communication



& Architecture

Urban



Retail & Presentation



Industry & Engineering



Wellness & Hospitality



Sports & Recreation



Science & Education



Adverse & Custodial



Care &



Transport & Environment



Living & Lifestyle



Experience & Advertising





& Culture



Management



Leisure & Entertainment

Office & Communication



FOS Lighting understand the complexity of commercial lighting and have supplied lighting solutions across several workplace projects across Australia. Our product range addresses the changing nature of work environments, with consideration of flexibility to suit multiple functions, from task to ambient and feature lighting.







SERVICE NSW

Warren and Mahoney were commissioned to research and develop a best practice design approach for Service NSW, amalgamating multiple government agencies under one roof. Customer personas and transaction journeys were mapped, tested, and prototyped to maximise efficiencies and create flexibility while maintaining a sense of approachability and ease for customers.

The outcome strategically combines physical service solutions and online self-serve capabilities, empowering customers to complete their transactions online, creating customer autonomy and independence. Decorative lighting is suspended over service locations to create easily identifiable locations within the Centre, while lighting levels are increased to ensure detailed tasks can be easily performed.

Throughout, architectural lighting has created a warmly lit and welcoming ambience. The first of a new corporate roll-out, the Service NSW centre sets a new benchmark for customer-focused service design, harnessed by an intuitive design sensibility.

Retail Presentation



FOS Lighting has supplied products across an extensive portfolio of retail projects. With excellent solutions for ambient, task, accent and decorative lighting, FOS Lighting bring retail environments to life through light. We assist our clients to find effective light solutions, improving in-store experiences and presenting products in dynamic ways. Combining a range of lighting effects, our products increase mood and highlight product, creating engaging retail experiences.











MARIANA HARDWICK

The minimalist Mariana Hardwick bridal boutique, by Adam Kane Architects, explores a pared-back approach to space and materials, elevating the bridal retail experience. Kane reconfigured the layout, bringing the theatre of the fitting's rooms to the heart of the store; a striking centrepiece draped in floor-to-ceiling linen.

The refined fittings impart a sense of timelessness, while grey marble, concrete and polished plaster walls give a layered 'white on white' effect, reflecting the construction and materiality of the bridal garments. The selection of lighting is similarly minimalist in feel. A series of directional spotlights illuminate the curated displays, while LED strip lights give subtle illumination, forging a cohesive experience of understated elegance.

Wellness & Hospitality



FOS Lighting supply products that beautifully address the diverse needs of the hospitality sector. From functional light solutions for preparation spaces, to decorative light pieces for bar and dining areas, FOS have the right product for the application. Drawing on a range of ambient effects, our luminaires set a distinct sense of mood and atmosphere, enhancing dining experiences.













HURRICANES NARELLAN

The expansive Portuguese-inspired restaurant, designed by Luchetti Krelle, required a skilful approach to planning to create intimate nooks and zones. The open kitchen ties the theatre of food into the restaurant experience; a bustling and energetic atmosphere reflected in the restaurant's decorative elements.

Pendant lighting demarcates areas with clear intent, complementing the raw materials and playful details of the fit out, including concrete, copper, and hand-made tiles. The main dining space is enlivened by striking 'Mesh' lights from Luceplan. The delicate fittings create interest in an unobtrusive manner, accentuating the lofty proportions of the site.

Science & Education



FOS Lighting approach educational lighting with consideration of optimum light levels for productivity and learning, training, and sporting, while giving due attention to energy efficiency across large educational developments and campuses. Appropriate lighting solutions can significantly support concentration, supporting positive learning and behavioural outcomes. Of increasing importance is the supply of flicker-free LED lighting, which mitigates eyestrain and headaches, supporting students to thrive and succeed in educational environments.









GEORGE BROWN DARWIN

George Brown Botanic gardens in Darwin was part of the \$103 million boost to Darwin's tourism package. Being part of this boost allowed for the Event and Visitors Centre to get an upgrade, with this upgrade came educational prompts of local materials as well as housing local artists works.

Benjamin Cisterne utilised spotlights to illuminate each work, while using recessed downlights to provide even illumination for the entire Event and Visitors Centre

Care & Health



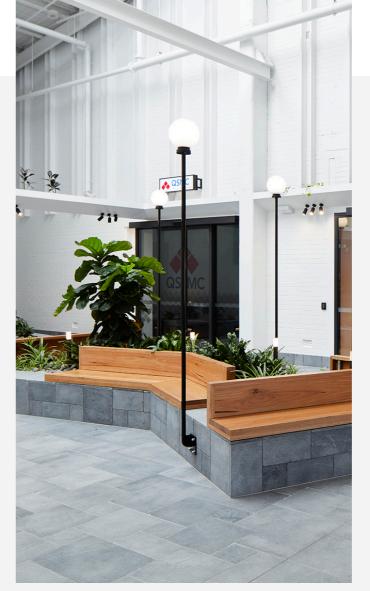
Light quality and efficiency are key drivers within aged care and health environments. FOS Lighting provide light solutions that enhance the experience of patients, visitors, staff, and residents, while considering energy usage in environments where lighting is often required 24-7. A key consideration in aged care and health facilities is eye-comfort, reducing lighting glare and eye strain. FOS Lighting supply solutions that consider the critical role of light in supporting mental and physical health.

Throughout the Care and Health sector, there are a variety of specialty environments. FOS Lighting has a range of luminaires that can be implemented throughout these environments from downlights in reception and foyers to examination lighting and cyanosis compliant luminaires in procedure rooms.











BOWEN HILLS MEDICAL CENTRE

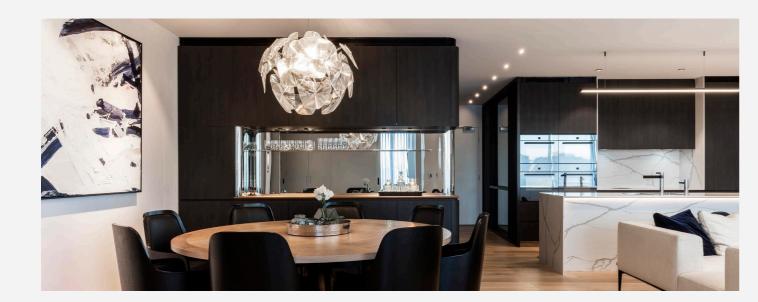
The Bowen Hills Medical Specialist Centre has been designed to elevate the expectations of traditional medical centres. The architecturally designed centre has taken its design cues from the historic industrial setting while providing an innovative and functional medical precinct. The spotlights used were sourced from JSB and were placed in the entrance and outdoor foyer. The lighting solution combined with thoughtful landscaping allowed for a seamless indoor-outdoor feel and use of space.

Livi

Living & Lifestyle



Observing a move towards sleek, integrated and gallery-style lighting solutions in the residential market, FOS Lighting offer a comprehensive range of fittings to give warmth, personality, and refinement in any architectural setting. Varying light treatments throughout a house sets the mood and tone for your family, crafting vibrant spaces to entertain, socialise, and soothing areas to relax and unwind.











KIRRIBILLI AVENUE, KIRRIBILLI

Set adjacent to Sydney harbour bridge, Kirribilli Avenue by Mathieson Architects is a luxury boutique development harnessed by a high level of detail and material resolution. The interiors, articulated in honed Portuguese limestone, pieta grey marble and European oak, show a reverence to the site's harbour setting and rich historical context. Trimless Downlights ensure ceiling planes remain clean. Surface Downlights were used over the kitchen island to give a crisp gallery feel, while delivering high colour rendition and superior optics.

Art & Culture

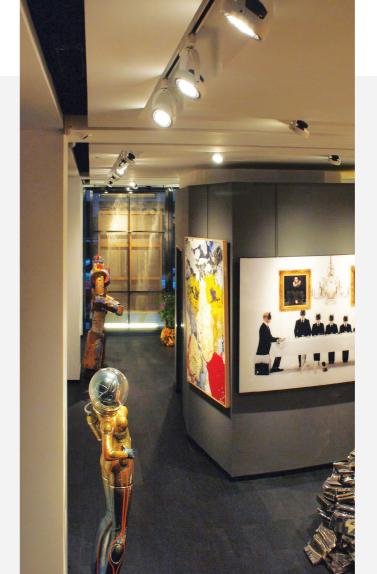


The Art and Culture sector is an ever-changing field, with environments changing every month. Luminaires however need to be able to adapt for the industries vision. FOS Lighting understands this and approaches the Art and Culture sector with finesse, offering luminaires which are dependable, adjustable, and controllable.











OPERA GALLERY

The interplay between light and shadow can create high contrast lighting scenarios to affect the ambience. This game of contrast is directly connected to the requirements of each individual artwork and will usually undergo many attempts to perfect. Installed were MOTOLUX, hand-held user-friendly remote controlled with dimming features,

which allowed for high precision lighting on each individual artwork. Gallery teams could easily adjust the light intensity for each artwork by selecting one light fixture and adjusting the intensity and direction of it.

Leisure & Entertainment



Leisure and Entertainment can be described as the activities that one does in their free time. Studies have found that when we enter a new environment within this free time, as many of us do, we tend to make a connection with our previous memories. These memories can be triggered through sound, sight, texture, etc. FOS Lighting understand that light has a great impact on an experience and due to this we have executed multiple projects creating an immersive atmosphere, where positive lasting memories have been created.











HOYTS

The goal of a cinema upgrade is to provide an immediate immersive cinematography world for visitors. The Hoyts upgrade saw larger seats, better screens, and sound as well as an upscaled menu that spans far beyond just popcorn and choc-tops. The recently re-opened cinema introduces a suite of exciting new features whilst still paying homage to the site's 1950 heritage.

Custom Hollywood lights were used throughout the entryway, enticing moviegoers to step into a world of cinema of magic and Hollywood glamour. Special attention was also paid to Artie's Bar and Café, as it was named after the Hoyts founder Dr. Arthur Russell. The area stands up as a bar, while also offering hot food and drinks that can be taken into the movies.

The candy bar also received a major revamp with custom circular pendants. The circular pendants were carefully considered as they blend into the flowing aesthetics of Treat City.

Urban & Architecture



When it comes to Urban and Architectural spaces, good lighting allows users to find their way in complete comfort. Few lighting suppliers deliver outdoor lighting solutions with the same rigor as their interior fixtures offer. FOS Lighting has demonstrated expertise in outdoor architectural and civic solutions, boasting a comprehensive catalogue of striking light products to highlight and frame, safeguard and service. Our luminaires are designed to control light spill resulting in targeted light output, while quality components ensure effective resistance to tough outdoor conditions, including extreme weather and vandalism.











LOT FOURTEEN

Lot Fourteen, on the site of the former Royal Adelaide Hospital, is being transformed into a global precinct where ideas and innovation come to life and thousands of people will work, study and visit.

Utilising JSB FLEX LED for under bench lighting adds a softening aesthetic that provided warmth.

"Located on the North Terrace cultural boulevard, the intent is to deliver a truly sustainable, mixed-use commercial,

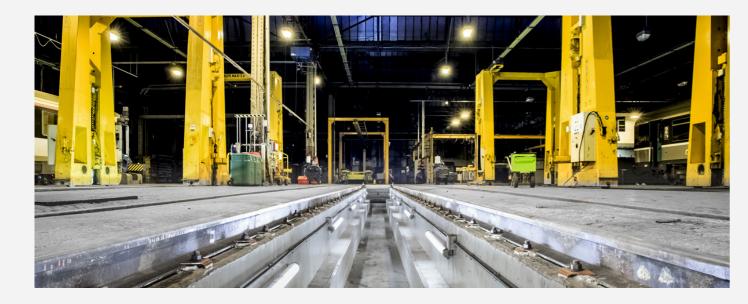
institutional and technological services precinct. A key tenant is the Australian Space Agency who will partner with industry leaders and the city's three major research universities to lead innovation and capacitybuilding in high-technology industries", said

Further works are planned for 2021 to complete the revitalisation project, making Lot Fourteen a contemporary urban environment that boasts cutting-edge facilities for mixed purposes.

Industry & Engineering



Lighting design impacts staff's productivity and provides customer with a pleasant experience. However, lighting for industry can be expensive and inefficient as it runs for a greater portion of the day. FOS Lighting can provide both your staff and your customers satisfaction with the array of different luminaire options which are both powerful and efficient. FOS Lighting also has the capability to retrofit outdated fluorescent fittings with LEDs.









NSW WATER TREATMENT PLANT

A retrofit for the New South Wales Water Treatment Plant, replacing the old 1000W MH fittings with their 600W Vulcan LED Fittings. The advantage of retrofitting the old lights provides the Water Treatment Plant with a power consumption saving of 40% as well as 20% increase in sustained light levels. Another great advantage to these

lights is they don't need the same level of maintenance. Through these fittings a safe work environment has been created with an exceptional power saving gain.

Sports & Recreation

Generating high output of light for sport applications is simple to achieve. Controlling that light is not so simple. As performance in sport lighting has increased, so have the regulations from local councils to ensure glare and spill light are controlled.













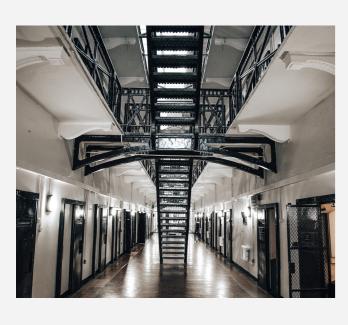
GRACE PARK TENNIS CLUB

Grace Park Tennis Club provides a premium sporting facility, encapsulated within a boutique, inclusive and friendly environment. To create this premium sporting facility for use day and night, all three tennis courts were upgraded in 2020. This upgrade consisted of retrofitting the 18 mounting

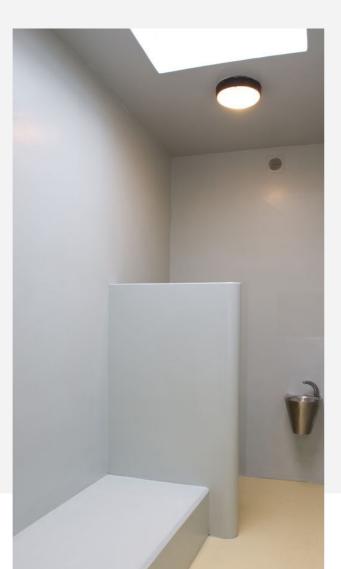
poles with 400W, Wide Flood lights, producing over 400 lux average over the 3 courts. With this upgrade, athletes are provided with minimal impact on visual ability and the Grace Park Tennis Club maintains its premium status among sporting facilities which it is known for.

Adverse & Custodial

Adverse and Custodial includes environments such as correctional establishments, lawcourts and psychiatric hospitals. Luminaires within these environments must resist attempted vandalism and opening of the fittings, while guaranteeing durable, high-quality lighting. Securlite offers a range of luminaires which have an increased life and an outstanding resistance to impact (IK10 from 20 joules to over 120 joules) as well as external aggressions. This allows better targeted and longer-lasting lighting, while reducing energy consumption and maintenance requirements











Securlite is well known for their exceptional secure light fittings which are efficient and effective. Securlite supplied the Belgium prison with their custom secure Titan A45 corner mounted fixture. The Titan A45 is an effective light solution which provides no dark areas creating high visibility within high traffic areas.

The Titan A45 is built with secure fasteners and robust materials delivering a fixture which is durable and tamper proof.





Transport & Environment



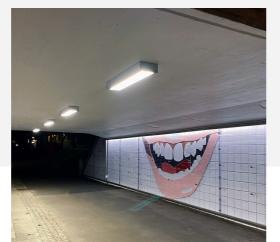
In railway stations and high traffic areas such as pedestrian walkways, quality lighting allows users to find their way and get around with an impression of comfort and security. Vandal-resistant LED luminaires are highly recommended as they provide durable lighting, while minimizing maintenance costs and energy consumption. Light management can be optimised for these areas through optional functions such as motion detection, warning light and dimming.











RAILWAY UPGRADE

When it comes to public environments, safety and durability are of the highest priority. On top of these requirements the customers focus was to provide greater accessibility and improve facilities to the public platforms. For this specific project, FOS Lighting were able to manufacture and supply a range of fittings to meet

these requirements. This was achieved by upgrading and providing an ideal lighting solution to withstand harsh outdoor environments and vandalism. The comprehensive range of IP and IK rated fittings ensured strength and durability, with an energy efficient, high performance result. These high performance and efficient fittings provided a large amount of light, minimizing dark areas on the platform. With a greater amount of visibility on the platform, it provides commuters with a sense of safety on the early morning commutes to work.

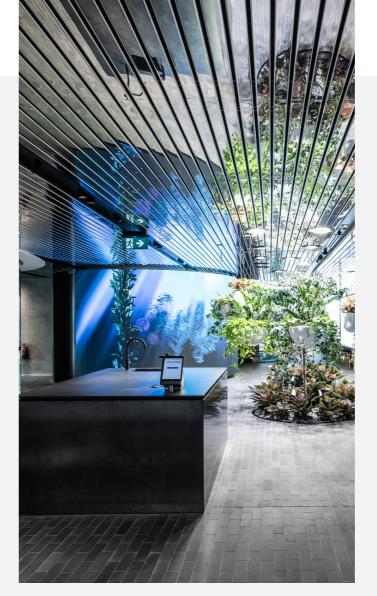
Experience & Advertising

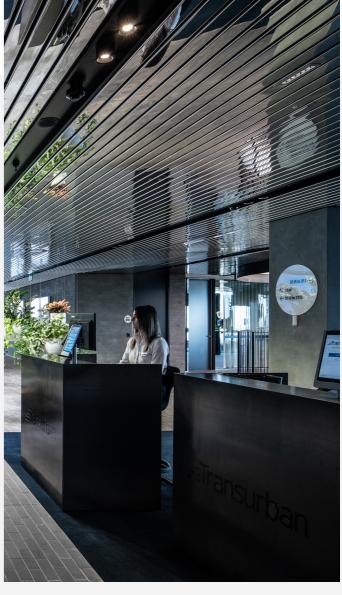


In the fast paced, ever changing environment, where social media and marketing play a crucial role in success, LED projects can be a unique way of protecting your experience/brand. With size, shape and quality at your fingertips, LED panels can provide a unique marketing or immersive experience solution. Integration of LED panels have been seen within schools, education precincts, shopping centres, airports and more.









TRANSURBAN, VICTORIA

The office layout of the future is changing, with luminaires growing plants to encapsulating LED Walls bring the outside in. The office space of the future needs to provide workers with a space that they can collaborate, be inspired, and attract and retain customers.

Within the Transurban HQ, the addition of the Pixon LED screen which curves around the organic wall in the Transurban HQ has done just that. Controllable via a computer, staff can update and be encapsulated in the unreal environments. The LED Display accompanied by the greenery in the centre of the office space creates an earthy, inviting, and healthy environment for both staff and visitors.

Controls & Management



FOS Lighting presents MOTOLUX a product of formalighting. A smart, affordable, and complete solution for aiming and focusing lighting from the safety of the ground. With MOTOLUX, formalighting brings the latest innovations in motorized lighting to the forefront.

Further enhancing all light fixtures not only the MOTOLUX range is the Casambi Bluetooth Low Energy (BLE) system. The BLE system is state-of-the-art wireless technology and the only low powered wireless technology in all modern smartphones, tablets, and smartwatches. This makes it the only mainstream and future proof low powered radio technology in the world.











CAMIRA SHOWROOM

The original design brief for Camira's showroom was interpreted by Jenny Hill of Ingo Interiors in Liverpool and the fit-out was handled by Manchester based Spatial Office Environments. The lighting concept, essential for textile colour representation, was formulated by the UK arm of Italian company Formalighting. Using the latest

motorised Motolux lighting elements, transforming the overall look into a dynamic retail space. The aim of the project was to help inspire designer's creativity, while promoting the collaboration of ideas.





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